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It has been a while since I've read Les Giblin's very short classic on people skills, "Skill With People," and

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this time around, I decided to post a few of the best quotes from the book to RWN. Enjoy! "People are primarily interested in themselves, not you."

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Les Giblin is the author of this classy book. Les is one of the pioneers of the personal development industry. After serving in the military, Giblin began a sales job with the Sheaffer Pen Company in 1946.

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